

Website & Online Solutions / Sales & Business Development

Please contact Billy Brackman
p. +61280113540
e. positions@magiknewmedia.com.au
w. wwwmagiknewmedia.com.au

We are an Australian company who will soon be setting up an office in Auckland.

We are a website development and digital solutions provider that specialise in:

Website Design, Web Hosting, Graphic Design and Search Engine Optimisation.

We are in the business of providing our clients with high quality online solutions that deliver. We have many successful projects completed and continue to deliver.

We are looking for an experience sales person to assist us in:

- Account management to clients needs
- Canvassing new business opportunities
- Maintain relationships with key accounts
- Follow up referrals
- Generate new business
- Client liaison and follow up service
- Job costing
- Preparing sales reports
- Managing internal company processes to ensure the expectations set with the client is achieved.

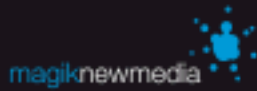
Primary duties are:

- Identify and contact new potential customer's in-order to generate new business.
- Maintain relationships with existing clients and secure new business from these organisations.
- Write proposals using the supplied template format and our quoting process.
- Maintain all contact information using the supplied Customer Relationship Management package.

We are offering the option of a base salary with a healthy commission rate of up to 20% per project as well as ongoing projects and up sells. Also any maintenance for existing clients.

The average ticket price for our solutions are 5-6K so a commission of 20% could give you 1000-1200 per project. With a monthly target of 5-6 projects per month this is a lucrative proposition.

No website design experience required but knowledge of the industry is very beneficial.



ONLINE CREATIVITY THAT
ENGAGES YOUR CUSTOMERS

Web.
Seo.
Hosting.
Domains.
Print.
Identity.
Design.

info@magiknewmedia.com
www.magiknewmedia.com

phone. 1300 353 700

fax. 02 8456 5729

Considering that only 35% of small business only have website there is a huge potential market for website design. Combine this with our exceptional products and services you are will be well supported and on a winner to exceptional delivery and client satisfaction.

This is a flexible position and you may work form your desired setting, looking for relocation to a studio location mid year. A license and vehicle is an advantage.

If interested please send your CV and expression of interest to robertrgoulding@gmail.com

Looking to start ASAP.

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